

Client Focus Connections  
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Email cfc@wctc.net

\_\_\_\_\_  
\_\_\_\_\_ Insurance  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Office \_\_\_\_\_ Fax \_\_\_\_\_  
Email \_\_\_\_\_

Hi, my name is \_\_\_\_\_. I'm calling on behalf of \_\_\_\_\_ with  
\_\_\_\_\_ Insurance.

\_\_\_\_\_ asked me to call you this evening to let you know that his/her agency offers great rates and outstanding personalized service and as an \_\_\_\_\_ insured, if you qualify, you can receive up to a 20% discount on your auto if you insure your home with us.

\_\_\_\_\_ would like to offer a free, no obligation quote for your insurance the next time it renews.

Do you know when your auto is up for renewal? And when does your home renew?  
(Get rest of info)

NO – Are there any other insurance needs that \_\_\_\_\_ can help you with at this time?

Thank you for your time. Have a great evening.