

Client Focus Connections  
241 Market Ave  
Port Edwards, WI 54469  
Office 877-692-3400 Fax 715-887-4039  
Email cfc@wctc.net

\_\_\_\_\_  
\_\_\_\_\_  
Insurance  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Office \_\_\_\_\_ Fax \_\_\_\_\_  
Email \_\_\_\_\_

Hi, my name is \_\_\_\_\_. I'm calling on behalf of your agent \_\_\_\_\_  
with \_\_\_\_\_ Insurance.

Recently \_\_\_\_\_ mailed you an important letter regarding Mortgage Protections  
Insurance. This policy gives you peace of mind for your family, knowing your home  
would be paid for in the event of an untimely death.

Can I have \_\_\_\_\_ contact you so he/she can give you a free quote for mortgage  
protection insurance?

YES – I will need to get a little information for \_\_\_\_\_ to put the quote together.  
What is the approximate amount due on your mortgage?  
How many years do you have left to pay on your mortgage?  
Do you or your spouse smoke?  
What are the birthdates of you and your spouse?

NO – Can we have \_\_\_\_\_ contact you regarding any other insurance needs at this  
time?

Thank you and have a good evening.

**MORTGAGE PROTECTION INSURANCE** – Life insurance to pay off your  
mortgage in the event of untimely death of you or your spouse.  
Mortgage protection is life insurance and differs from homeowners insurance.  
Homeowners insurance covers your property and personal belongings and does not  
include protections to pay the mortgage in the event of death prior to paying off the  
house.