

Client Focus Connections
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Email cfc@wctc.net

Hi, my name is _____. I'm calling on the behalf of your agent
_____ with Farmers Insurance.

_____ asked me to give you a quick call this evening to thank you for
your business on behalf of his/her agency and _____ Insurance.

_____ would also like to let you know about our auto life discount. When you
purchase an adult life insurance, you can receive additional discounts on all your
auto and homeowners insurance.

_____ would like to offer you a no obligation quote on a life policy and
explain to you how these discounts work.

I need to gather just a little information for _____ to get your quote ready.

What are the ages of you and your spouse?

Do either one of you smoke?

How many children are in your household?

And finally, when is the best time for _____ to reach you? (Try for a
daytime #)

NO - Are there any other insurance needs that _____ can help you with at
this time?

Thank you and have a nice evening.

Auto life policy