



FARMERS

Brian Schnese

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May 18, 2004

Dean & Kathy Ramsden
Client Focus Connections
1820 W. Grand Ave. PO Box 1014
Wisconsin Rapids, WI 54495

Dear Dean and Kathy,

I wanted to send you a letter to personally thank you for making our April 8th Agents' Symposium such a great event.

I have received many notes and cards from our Agency force; all advising how well our event was received. I have received numerous compliments on your booth, in particular. We are all very appreciative for your efforts and see the true value in what you have to offer.

Again, thank you very much for being such a big part of our event. I would appreciate it if you would send me a note or e-mail and let me know how fruitful our event was for you. I would also be interested in identifying new and additional ways we could "team up" in the near future.

Sincerely,

A handwritten signature in cursive script that reads "Brian D. Schnese".

Brian Schnese
Executive Director – Ohio

BS/slc